

# TOP PEOPLE PROFILES

March 2015

**CONTACT US  
IMMEDIATELY  
ON  
(011)807 8102  
TO  
INTERVIEW  
ONE OF OUR  
TOP  
CANDIDATES**

## **PROJECT ENGINEER (REF:JB/0202)**

**(Desired remuneration R650k p.a. negotiable)**

This Asian gentleman holds a BSc in Chemical Engineering and is busy pursuing a Masters' degree in Project Management. He is a strong, determined and ambitious young man and his current employer is busy restructuring. Currently he is in a project management role and started his career off in metallurgy and then moved into process engineering where he did the design and commissioning at various plants for various projects such as hot water system, heat recovery systems etc.

## **PROJECT LEAD (REF:JB/0203)**

**(Desired remuneration R650k p.a. negotiable)**

This young white male is currently a Project Lead in a manufacturing/factory/plant environment. He holds a BTech in Industrial Engineering and is keen to make a move. He is open to looking at diversifying his role/experience and thoroughly enjoys working in a projects environment. Full project co-ordination and design experience

## **GENERAL/OPERATIONS MANAGER (REF:VM/0204)**

**(R50 000 CTC p.m. negotiable )**

This Indian male has over 20 years' management experience. He spent 17 years at the SA Airforce where he grew in rank to the Operations Coordinator, a role in which he had to keep 15 Squadron abreast of all operations and requirements. Thereafter, he worked as General Manager for a local airline company, which placed him in charge of the day to day management of operations functions to ensure efficiency and flexibility. He is very adaptable to any environment/industry as he brings with him years of senior management experience with a broad range of skills and expertise. He identifies his high discipline, sense of urgency and strategic management as his key strengths

## **NATIONAL KEY ACCOUNTS MANAGER (REF:VM/0205)**

**(Desired Salary R45 000 CTC p.m. negotiable)**

This black male has recently completed his BCom Marketing degree and holds various other qualifications in Marketing and Management. He brings with him over ten years' management experience and is currently Regional Manager in charge of Operations, Sales and Marketing. This role involves strategising continuous business growth and management of Key Accounts such as ABSA and Sasol. His achievements include massively reducing operating expenses through controlling overhead costs, such as overtime, and improving service delivery in line with client SLA's. He is a deadline and target-driven manager who is passionate about working with clients and always motivates his staff

## **PROCUREMENT MANAGER (REF: MA/0206)**

**(R420 000 CTC p.a.)**

This black male has obtained his BCom General at Vista University. He has the suitable experience to ensure that specified products are consistently supplied at the optimal negotiated price. He provides support, preparation and sourcing in the procurement and purchasing of goods and services

## **SALES / BUSINESS DEVELOPMENT (REF: MA/0207)**

**(R360 000 CTC. P.a.)**

This white female is able to communicate and build relationships with people at all levels of business. She pursues business excellence and is rigorous about delivering on her commitments. She enjoys taking on new challenges, learning new skills and products. She exhibits flexibility and adaptability to ensure the success of the sales team. She is also very effective in managing priorities. She has a very positive attitude towards finding a career where she grow and develop within a company

**BUYER (REF:VM/0208)**

**(R350k - R400k CTC p.a.)**

This black male holds a BTech degree in Logistics. He has been in the Procurement field since 2003 and has worked at companies such as De Beers, Cell C, Blue IQ and Transnet. He is currently a Buyer and his main responsibilities include establishing contracts/purchases with complex design and/or technical specifications, evaluating tenders, managing contracts and provide an advisory service. He identifies the following as his core skills - strategic sourcing, foreign exchange practice, forward cover rate, tender process - start to end and SAP materials management and Oracle materials management

**BUYER / TECHNICAL BUYER (REF:JB/0209)**

**(Desired remuneration R25k p.m.)**

This African gentleman is busy with his second year of BCom (Supply Chain) studies and already holds Certificates in Information Technology and Computer Engineering. He has been in the procurement space for over ten years and is confident in his buying abilities and knowledge of the various necessary regulations including PFMA, PPPFA, Treasury regulations, BBBEE and tax. Current contract has just been successfully completed

**DISTRIBUTION PLANNER / DEMAND PLANNER (REF:JB/0210)**

**(Desired Remuneration R25k p.m.)**

This candidate (African male) is completing his BCom logistics this June. He is currently working for a large FMCG distribution centre where he is involved in demand planning, route sequencing, vehicle optimisation and short term scheduling. References for this gentleman have been very good and he is wanting to now move up in his career and move away from working with a consulting house

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